



MORTGAGE UNIVERSITY - BIRMINGHAM, ALABAMA

- Date:** September 4th and 5th, 2019 (8:30 AM – 4:30 PM, both days)
Location: Riverchase Country Club, 2000 Club Road, Hoover, Alabama 35244
Cost: \$ 98.00 for Mortgage Bankers Association of Alabama Members - \$159.00 for Non-Members
- **CE Credits:** For Members only - 14 Total Credits (7 per day)
ALabama Accredited Mortgage Banker (ALAMB)

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Genworth's Mortgage University is a 2-day, intense overview of the mortgage loan process. Although it was originally designed and intended to jumpstart the careers of your newer, or younger, Loan Officers, Processors, or Underwriters, this class will be instrumental in reinforcing the years of knowledge and learning for seasoned Loan Officers, Processors, and Underwriters adding to what they have already gained throughout their careers. **Mortgage University will take attendees through a deeper understanding of both the "what" and "why" aspects of mortgage lending.**

Topics covered will include, but are not limited to...

- Understanding mortgage industry lingo
- Identify different types of mortgage lenders, investors and departments
- Understand and explain different loan types and programs
- Thoroughly and accurately complete a loan application
- Calculate mortgage payments, assets and income
- Read and understand credit reports and credit scores
- Understanding the nuances of DU and LP
- Reviewing documentation for accuracy and acceptability
- Increase borrower satisfaction
- Enhanced awareness of compliance and fraud issues

Who Should Attend?

- Originators
- Processors
- Staff needing cross-training
- Staff needing a refresher course
- New hires into mortgage lending

Presenter: MaryKay Scully, Genworth Mortgage Insurance Director of Customer Training
MaryKay is responsible for delivering and developing Genworth's nationwide customer training programs. Since 1993, she has held various positions at Ge, now Genworth. Prior to this, she was a Loan Officer in the Mid-Atlantic States. MaryKay is a graduate of the National School of Banking and received an MBA from Fairfield University. She holds Series 7 and Series 63 (Uniform Securities Agent License).

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By attending this 14 hour intense overview of the Mortgage Loan Process, you will qualify for your ALAMB Certification. This class will take attendees through a deeper understanding of both the “what” and “why” aspects of mortgage lending.

To Register for Mortgage University

- Please complete, scan and email the attached registration page below **or**
- Click on the link below to register now.

[REGISTER NOW](#)

Mortgage University Registration

**Register by completing this information and returning to:
Sharon Austin, P.O. Box 230425, Montgomery, Alabama 36123**

Check Enclosed Credit Card Information Below

Cardholder Name: _____

Credit Card # _____ Security Code: _____

Expiration Date: _____ Contact Phone Number: _____

CC Billing Address: _____

City: _____ State: _____ Zip: _____

Amount to be charged: \$ _____ E-Mail Address: _____

Attendee #1: _____ Member: Yes ___ No ___

Attendee #2: _____ Member: Yes ___ No ___

Attendee #3: _____ Member: Yes ___ No ___

Attendee #5: _____ Member: Yes ___ No ___

Attendee #6: _____ Member: Yes ___ No ___

Bill My Company (Members Only)

Company Name: _____

Contact Name: _____

Billing Address: _____

City: _____ State: _____ Zip: _____

Amount to be charged: \$ _____ E-Mail Address: _____