

MORTGAGE BANKING ESSENTIALS

Sponsored by Arch MI

Session Module

- Three Cs Overview 8:30 – 9:00
- Credit Liabilities 9:00 – 10:00
- Break 10:00 – 10:15
- Assets 10:15 – 11:00
- Collateral 11:00 – 12:00
- Lunch 12:00 – 1:30
- Morning Recap 1:30 – 1:45
- Income Basics 1:45 – 3:00
- Break 3:00 – 3:15
- Income Basics 3:15 – 4:30

Who Should Attend?

Loan officers, processors, originators, underwriters.....

Designed and intended to jumpstart the careers of newer, or younger, Loan Officers, Processors, Originators, and Underwriters. This class will be instrumental in teaching and taking you through a deeper understanding of both the “what” and “why” aspects of mortgage lending.

When: Tuesday, March 19, 2019

Where: Riverchase Country Club
2000 Club Road
Hoover, Alabama 35244

Sign In: 8:00 AM

Class Begins: 8:30 AM

CE Credits: 7 Credits toward Alabama Accredited Mortgage Banker

Member Cost: Only \$49.00
This cost includes lunch.

Non-Member Cost: Only \$69.00
This cost includes lunch.

Member Lunch: \$30.00

Non-Member Lunch: \$50.00

Featured Luncheon Speaker:

CLICK HERE TO: [REGISTER NOW](#)

Please register by: March 13, 2019



**MORTGAGE BANKERS
ASSOCIATION OF ALABAMA**

SHARON@MBAAL.ORG OR 334-260-8197

Registration – Tuesday, March 19, 2019

Name		E-Mail	
Company		Phone	
Address			
City		State	Zip

Name		E-Mail	
Company		Phone	
Address			
City		State	Zip

Name		E-Mail	
Company		Phone	
Address			
City		State	Zip

Name		E-Mail	
Company		Phone	
Address			
City		State	Zip

Name		E-Mail	
Company		Phone	
Address			
City		State	Zip

Payment Information

Credit Card: Visa MasterCard AmEx

Card #		Expiration Date	
Company		Phone	
Amount	\$		

Please Bill My Company

Contact		E-Mail	
Company		Phone	
Address			
City		State	Zip
Amount	\$		

Mail Checks to: Mortgage Bankers Association of Alabama, P.O. Box 230425, Montgomery, AL 36123

mPower - MBA Promoting Opportunities for Women to Extend their Reach



FEATURED LUNCHEON SPEAKER: TAMMIE L. GRAVLEE BIOGRAPY

Tammie L. Gravlee, SVP, Director of Mortgage Operations for FirstBank, a \$5.7 billion community bank in Tennessee. Her responsibilities currently include, oversight of the development of processes, policies, and procedures for all the Mortgage Divisions of FirstBank including; Retail, Consumer Direct, Reverse, Correspondent and TPO/Wholesale. Additionally, she is responsible for Servicing, Quality Control, Quality Assurance, Training and Secondary Operations.

Prior to joining FirstBank, Tammie has had the opportunity to hold various leadership roles ranging from Loan Origination to Operations fulfillment and management. With over 30 years of Mortgage Banking experience, Tammie has acquired an extensive knowledge of the Mortgage Industry.

Gravlee attributes her success to an active leadership group, talented professional team members focused on building long term relationships, and honoring commitments to borrower and referral partners.

Tammie is a member of Mortgage Bankers of Alabama, Tennessee, and Mississippi. Tammie has also been involved in Women's Council of Birmingham, Alabama, as well as an involved member on the Mortgage Bankers Association Board and multiple committees through the MBA.

Apart from work, Tammie is very family oriented and currently resides in the Franklin, TN area with her husband Don. She has 3 daughters and 4 grandchildren.