



## MORTGAGE UNIVERSITY

**Date:** April 17-18, 2018 (8:30 AM – 4:30 PM, both days)  
**Location:** Pine Tree Country Club - 5100 Pine Whispers Drive - Birmingham, Alabama 35210  
**Cost:** \$ 98.00 for Mortgage Bankers Association of Alabama Members - \$149.00 for Non-Members

- **CE Credits:** 14 Total Credits (7 per day) **ALabama Accredited Mortgage Banker (ALAMB)**

**Genworth's Mortgage University is a 2-day, intense overview of the mortgage loan process. Although it was originally designed and intended to jumpstart the careers of your newer, or younger, Loan Officers, Processors, or Underwriters, this class will be instrumental in reinforcing the years of knowledge and learning for seasoned Loan Officers, Processors, and Underwriters adding to what they have already gained throughout their careers. Mortgage University will take attendees through a deeper understanding of both the "what" and "why" aspects of mortgage lending.**

Topics covered will include, but are not limited to...

- Understanding mortgage industry lingo
- Identify different types of mortgage lenders, investors and departments
- Understand and explain different loan types and programs
- Thoroughly and accurately complete a loan application
- Calculate mortgage payments, assets and income
- Read and understand credit reports and credit scores
- Understanding the nuances of DU and LP
- Reviewing documentation for accuracy and acceptability
- Increase borrower satisfaction
- Enhanced awareness of compliance and fraud issues

### Who Should Attend?

- Originators
- Processors
- Staff needing cross-training
- Staff needing a refresher course
- New hires into mortgage lending

**Presenter:** MaryKay Scully, Genworth Mortgage Insurance Director of Customer Training  
MaryKay is responsible for delivering and developing Genworth's nationwide customer training programs. Since 1993, she has held various positions at Ge, now Genworth. Prior to this, she was a Loan Officer in the Mid-Atlantic States. MaryKay is a graduate of the National School of Banking and received an MBA from Fairfield University. She holds Series 7 and Series 63 (Uniform Securities Agent License).

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**By attending this 14 hour intense overview of the Mortgage Loan Process, you will qualify for your ALAMB Certification. This class will take attendees through a deeper understanding of both the "what" and "why" aspects of mortgage lending.**

**To Register for Mortgage University**

- Please complete, scan and email the attached registration page below **or**
- Click on the link below to register now.

**Mortgage University Registration**  
**[REGISTER NOW](#)**

Check Enclosed       Credit Card Information Below

Cardholder Name: \_\_\_\_\_

Credit Card # \_\_\_\_\_ Security Code: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Contact Phone Number: \_\_\_\_\_

CC Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Amount to be charged: \$ \_\_\_\_\_ E-Mail Address: \_\_\_\_\_

Attendee #1: \_\_\_\_\_ Member: Yes \_\_\_ No \_\_\_

Attendee #2: \_\_\_\_\_ Member: Yes \_\_\_ No \_\_\_

Attendee #3: \_\_\_\_\_ Member: Yes \_\_\_ No \_\_\_

Attendee #5: \_\_\_\_\_ Member: Yes \_\_\_ No \_\_\_

Attendee #6: \_\_\_\_\_ Member: Yes \_\_\_ No \_\_\_

**Bill My Company (Members Only)**

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Amount to be charged: \$ \_\_\_\_\_ E-Mail Address: \_\_\_\_\_

**Here are three Hotels in the area: Located off Highway 459 on Highway 280**

Comfort Inn & Suites – 4400 Colonnade Parkway, Birmingham 35243 – Phone 800-833-0555

Courtyard by Marriott – 4300 Colonnade Parkway, Birmingham 35243 – Phone 205-967-4466

Hampton Inn – 3400 Colonnade Parkway, Birmingham – Phone 800-293-4873