



## MORTGAGE UNIVERSITY

- Date:** Nov 28<sup>th</sup> and 29<sup>th</sup>, 2017 (8:30 AM – 4:30 PM, both days)
- Location:** Hyatt Regency (Wynfrey)  
1000 Galleria Blvd.  
Hoover, Alabama 35244
- Cost:** \$ 98.00 for Mortgage Bankers Association of Alabama Members  
\$149.00 for Non-Members
- CE Credits:** 14 Total Credits (7 per day) **ALabama Accredited Mortgage Banker (ALAMB)**

Genworth's Mortgage University is a 2-day, intense overview of the mortgage loan process. It is designed to jumpstart the careers of your newer, or younger, Loan Officers, Processors, or Underwriters. Mortgage University will take attendees through a deeper understanding of both the "what" and "why" aspects of mortgage lending. Topics covered will include, but are not limited to...

- Understanding mortgage industry lingo
- Identify different types of mortgage lenders, investors and departments
- Understand and explain different loan types and programs
- Thoroughly and accurately complete a loan application
- Calculate mortgage payments, assets and income
- Read and understand credit reports and credit scores
- Understanding the nuances of DU and LP
- Reviewing documentation for accuracy and acceptability
- Increase borrower satisfaction
- Enhanced awareness of compliance and fraud issues

### Who Should Attend?

- Originators
- Processors
- Staff needing cross-training
- Staff needing a refresher course
- New hires into mortgage lending

**Presenter:** MaryKay Scully, Genworth Mortgage Insurance Director of Customer Training  
MaryKay is responsible for delivering and developing Genworth's nationwide customer training programs. Since 1993, she has held various positions at Ge, now Genworth. Prior to this, she was a Loan Officer in the Mid-Atlantic States. MaryKay is a graduate of the National School of Banking and received an MBA from Fairfield University. She holds Series 7 and Series 63 (Uniform Securities Agent License).

## To Register for Mortgage University

- Please complete, scan and email the attached registration page below **or**
- Click on the link below to register now.

Register for Mortgage University: [Register Now](#)

### Mortgage University Registration

Check Enclosed       Credit Card Information Below

Cardholder Name: \_\_\_\_\_

Credit Card # \_\_\_\_\_ Security Code: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Contact Phone Number: \_\_\_\_\_

CC Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Amount to be charged: \$ \_\_\_\_\_ E-Mail Address: \_\_\_\_\_

Attendee #1: \_\_\_\_\_ Member: Yes \_\_\_ No \_\_\_

Attendee #2: \_\_\_\_\_ Member: Yes \_\_\_ No \_\_\_

Attendee #3: \_\_\_\_\_ Member: Yes \_\_\_ No \_\_\_

Attendee #5: \_\_\_\_\_ Member: Yes \_\_\_ No \_\_\_

Attendee #6: \_\_\_\_\_ Member: Yes \_\_\_ No \_\_\_

#### Bill My Company (Members Only)

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Amount to be charged: \$ \_\_\_\_\_ E-Mail Address: \_\_\_\_\_

